



TOTAL LANDSCAPE CORPORATION

6013 238TH STREET SE, WOODINVILLE, WA - 98072



Total Landscape Corporation

Company profile and information

6013 238th Street SE, Woodinville, WA – 98072

Ph: 425-820-4358 ; Fax: 425-338-3583

Email: total@totallandscape.net

Web – www.totallandscape.net

Phone: 888-485-2435 / 425-820-4358; Fax: 425-338-3583

Website: www.totallandscape.net email: total@totallandscape.net



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Total Landscape Corporation is a full service landscape firm that has been serving the Puget Sound area for the past 27 years. Our service area extends from Everett to Tacoma and our clients include single-family residences, multi-family communities, condominium and homeowner associations as well as business parks and corporate campuses. In addition, we serve some of the municipalities in our service area requiring maintenance and installation services in streetscapes and public parks.

Providing full service means bringing together our **experienced personnel**, utilizing the latest technologies and being proactive in attempting to meet every facet our client's landscaping needs. We endeavor to serve you as cost effectively as possible without compromising quality. Our installation division runs the gamut of expertise, from transforming a tired-looking landscape to creating a whole new look by redesigning and installing the new landscape. We also install retention structures, water features, intricate drainage solutions, irrigation systems and annual color programs. Our staff arborist, certified by the **International Society of Arboriculture**, handles consultation on tree care issues and our hazardous tree removal program.

When it comes to landscape maintenance there isn't anything we can't handle. All work is accomplished under the watchful eyes of our supervisors, all of whom have achieved **national certification** as Landscape Technicians. We apply the latest strategies in **Integrated Pest Management**, which not only keeps each landscape looking its best but also makes the care of our environment a top priority. In addition, all of our management team is connected via cellular technology so our clients can easily communicate with the right person whenever a need arises.

All this is brought to you by a company that is proud to be **drug and alcohol free**. Couple this with **site-specific training**, a dedication to **workplace safety** and an ownership philosophy that challenges each employee to work with the highest standard of integrity, and you have the formula that has fueled our growth over the last two decades.



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Services Offered

Landscape Maintenance
Landscape Design and Installation
Irrigation Design and Installation - *IA certified Irrg. Contractor*
Irrigation monitoring and maintenance
Annual color and Container gardening
Aquascapes & Water features
Rockeries and Ornamental block walls – *NCMA Certified installer*
Hardscapes – Patios, Pavers and Walkways
Design and installation of Decks and outdoor wooden structures
Fencing – Wood post and rail, Chain link and ornamental Iron
Drainage systems
Arborist and Tree Services – *ISA certified consulting Arborist on staff*

Specialized support services

Landscape consultation
Pesticide and Herbicide consultation – *State licensed consultant*
Landscape risk management consultation and implementation
Mosquito control in water bodies
Aquatic control of noxious weeds in various bodies of water
WSA & WA state Certified Applicators
Wetland installation, maintenance and mitigation
Landscape Irrigation Auditing and certification *IA certified Irrigation Auditor*
Backflow Assembly testing and certification
Landscape Appraisal
Trees and wood lot management and Appraisal

Other support services

Pressure washing
Painting
Minor Asphalt surfacing
Ornamental concrete surfacing



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Phone: Office: 1-888-485-2435; 1-425-820-4358

Fax: 1-425-338-3583

Email: total@totallandscape.net

Web address: www.totallandscape.net

Company Personnel contact:

Jey Manickam. Clt, Chp, Clia.

Operations Manager

425-766-4760

Email jey@totallandscape.net



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Total Landscape Corporation

Certifications



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PLANET Certified
Certified Landscape Technician - Exterior

Edward J. Manickam

*Has met all of the requirements necessary to achieve the status of
Certified Landscape Technician - Exterior (CLT-E)
as determined by the Professional Landscape Network.*

DESIGNATION EARNED IN MAINTENANCE AND IRRIGATION

5/18/1997

Date Earned



Matthew C. Reynolds
Chair, International Certification Council

In Partnership with
Washington Association Of Landscape Professionals

EXPERIENCE YOU CAN TRUST



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Certified Arborist International Society of Arboriculture

Edward Manicham

Making successfully completed the requirements set by the Arborist Certification Board of the International Society of Arboriculture, the above named is hereby recognized as an ISA Certified Arborist



Secretary, Director
International Society of Arboriculture



PN-1063A

12/31/2007

Certificate Number

Expiration Date



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THE IRRIGATION ASSOCIATION

Certifies That On
June 19, 2001

EDWARD J. MANICKAM

Successfully Completed All The Necessary Requirements
And Should Henceforth Be Recognized As A

CERTIFIED LANDSCAPE IRRIGATION AUDITOR

Sworn R. Estelunas
Chair, Certification Board



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IRRIGATION ASSOCIATION

Certifies That On

November 6, 2006

Edward Manickam

Candidate ID 005473

Successfully Completed All The Necessary Requirements
And Should Henceforth Be Recognized As A

CERTIFIED IRRIGATION CONTRACTOR



James Dowd, CID, CLIA
Certification Board Chair



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Certificate of Achievement



THE NATIONAL CONCRETE MASONRY ASSOCIATION

Certifies that

Edward J. Manickam

Has completed the classroom instruction and passed a written examination in

Level I Segmental Retaining Wall Installation

and has earned the title of

NCMA Level I Segmental Retaining Wall Installer

*The NCMA Segmental Retaining Wall Installer Certificate Program
Provides Education on Minimum Installation Guidelines and Basic Performance Considerations for
Segmental Retaining Walls*

Mark B. Hogan
President

Robert D. Thomas
Vice President of Engineering

Date—March 4, 2005
Program—Manual Materials • Blaine, Washington
Certificate Valid Through—March 2009



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WASHINGTON CERTIFIED PROFESSIONAL HORTICULTURIST

Jey Manickam

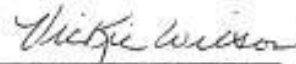
2171

Certification Number

The above named is entitled to recognition as a Washington Certified Professional Horticulturist, having given evidence of his or her professional skills and knowledge of horticulture to the Washington State Nursery & Landscape Association Certification Board.


Chairman

Washington State Nursery &
Landscape Association
Certification Board



Education Director
Washington State Nursery &
Landscape Association

VALID THROUGH

03-31-2009



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Contractor Profile

- 1) Total Landscape Corporation
6013 – 238th Street SE
Woodinville, WA 98072
Tax ID # 91-1477126
- 2) Same as above
- 3) Corporation; Incorporated in the State of Washington 1980
- 4) Contracts now in hand- \$5.2 million

Equipment Inventory:

Currently Owned

Quantity	<u>Description</u>	<u>Year</u>	<u>Condition</u>
26	Ford 150 Crew Cab Pickups	1992-2001	Good
3	Ford Ranger Pickups	1992, 1994, 1999	Good
8	Ford One Ton Flatbed Dump Truck	1992, 1993, 1995,	Good
7	Ford F350 with Dump Bed	2000-2001	Excellent
1	Chevrolet GMT-400	2000	Excellent
4	Ford Van	1995	Good
1	Ford F250	1985	Good
1	GMC 2-1/2 Ton Flatbed Dump Truck	1982	Good
1	Chevrolet 1 Ton Flatbed Dump Truck	1982	Good
1	GMC 2-1/2 Ton Flatbed Dump	1999	Good
1	Dodge 15 passenger Van	2002	Good
1	Chevrolet ¾ Ton pick-up with service body	2000	Good
1	Ford Aerostar Van	1991	Good
15	Flatbed Trailers	1989-2001	Good
8	Covered Trailer	1991, 2000,2005	Fair, Good
1	Sided Trailer	1985	Good

Quantity	<u>Description</u>	<u>Year</u>	<u>Condition</u>
1	Kubota L2250 4 Wheel drive tractor with attachments	1988	Good
15	Exmark 36" Metro Walk-behind Hydrostatics	1999-2005	Good
20	Exmark 48" Metro Walk-behind Hydrostatics	1996-2005	Good



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24	Exmark 60" Metro Walk-behind Hydrostatics	1999-2005	Good
10	Exmark 60" Laser Riding Hydrostatic	2000-2005	Good
10	Exmark 72" Laser Riding Hydrostatic	2000-2005	Good
20	Honda HRC 216 21" Mowers	1996-1998	Good
45	Red Max BC2600 DL	1995-1998	Good
6	Echo SRM 3850 Brush Cutter	1995	Good
13	Power Trim Edgers 308-H	1993-1997	Good
25	Echo HC1500 Hedgers	1993-1997	Good
13	Shindaiwa Chainsaw 377	2005	Good
2	Stihl 041 Chainsaw	2004	Good
8	Echo Chainsaw	2005	Good
6	Mantis Rototiller	2005	Good
1	Ransome 8 hp Wheeled Blower	1999	Good
1	Mitchell 110 gallon spray unit	1988	Good
1	Generex SP 5000 Generator	1993	Good
1	Turfco Edge Maker	1993	Good
1	Ryan LA28 Aerator	1990,2005	Good
1	Ryan Lawnaire 4	1999,2004,2005	Good
1	Ryan Thatcher	1993	Good
20	Echo PB400E Backpack Blowers	1999-2005	Good
3	Echo PB210 Hand Held Blowers	1992-1996	Good
1	Torro Dingo		



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Staff & Qualifications – Personnel Available for Project management

VP & Operations Manager

Edward Jey Manickam

21 years of industry experience
Washington Certified Landscaper (WSNLA)
Washington Certified Nursery Professional (WSNLA)
Licensed Washington Pesticide Applicator
Licensed Washington Aquatics Pesticide Applicator
Certified Landscape Technician (WALP)
Certified Irrigation Technician (WALP)
ISA Certified Arborist
IA Certified Landscape Irrigation Auditor

Supervisors

Joseph D Haskett, Jr.

15 years of industry experience
Washington Certified Landscaper (WSNLA)
Washington Certified Nursery Professional (WSNLA)
Licensed Washington Pesticide Applicator
Licensed Insecticide Pesticide Applicator
Certified Landscape Technician (WALP)
Certified Irrigation Technician (WALP)
(*) Studying for Certified Arborist

Marvin Hedington

16 years of industry experience
Licensed Washington Pesticide Applicator
Licensed Washington Aquatics Pesticide Applicator
Licensed Washington Insecticide Pesticide Applicator
Certified Landscape Technician (WALP)
Certified Irrigation Technician (WALP)

Chris Jessee

17 years of industry experience
Licensed Washington Pesticide Applicator
Licensed Washington Aquatics Pesticide Applicator
Licensed Washington Insecticide Pesticide Applicator
Certified Landscape Technician (WALP)



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Brian Adams – Supervisor Landscape Services & Irrigation Specialist

24 years of industry experience
Certified Irrigation Technician (WALP)
Backflow Assembly Tester (BAT) #B1626
Licensed Washington Pesticide Applicator

Field Leads

Darren Callahan – (Irrigation & Landscap Services)

13 years of industry experience
Licensed Washington Pesticide Applicator
Certified Landscape Technician

Jeff Hewitt

11 years of industry experience
Licensed Washington Pesticide Applicator
(*) Pursuing Certified Landscape Technician

Mario Hernandez

10 years of industry experience
Licensed Washington Pesticide Applicator
Certified Landscape Technician

Erick Maciel-Cortes

7 years of industry experience
Licensed Washington Pesticide Applicator
(*) Pursuing Certified Landscape Technician

Larry Williams

13 years of industry experience
Licensed Washington Pesticide Applicator
Certified Landscape Technician

Delfino Hernandez

11 years of industry experience
Licensed Washington Pesticide Applicator
(*) Pursuing Certified Landscape Technician



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8) Commercial References

Mr. Tim Gates

Nestle Regional Training Center
28901 NE Carnation Farm Road
Carnation, WA 98014
Phone – (425) 844-3104
Fax – (425) 844-3105

Mr. Dan Acker

City of Bellevue
Resource Management Division
16023 NE 8th Street
Bellevue, WA 98008
Phone – 425-452-6855
Fax – 425-452-6047
Mr. Paul Stoke

Building and Grounds supervisor
Emerald Heights Retirement community
10901 76th Circle NE
Redmond, WA 98052
Phone – (425) 556-8180
Fax – (425) 556-8183

Mr. Ted Carlson

City of Kenmore
Public Works Superintendent
PO Box 82607
Kenmore, WA 98028
Phone – (425) 398-8900
Fax – (425) 481-3236

Commercial Landscape and Irrigation installations

Butch Diemer - Project Manager

Avalon Bay Communities

425-328-6741

Jack Hawes

Equity Residential & Condos

206-793-9785

9) Bank References-

First Heritage Bank Monroe Branch

Walter McLaughlin

360 794-06008

10) Business License : TOTALLC123DD

11) Business UBI # 600 622 827

12) Insurances all required & Comprehensive - Total Umbrella of 4 Million